#### SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 8-K

#### **Current Report**

Pursuant to Section 13 or 15(d) of the

#### Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 9, 2011

### **Integrated Electrical Services, Inc.**

(Exact name of registrant as specified in Charter)

Delaware (State or Other Jurisdiction of Incorporation) **001-13783** (Commission File Number) 76-0542208 (I.R.S. Employer Identification Number)

1800 West Loop South, Suite 500 Houston, Texas 77027 (Address of Principal Executive Offices)

Registrant's telephone number, including area code: (713) 860-1500

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2 (b))

[] Pre-Commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4 (c))

#### Item 2.02. Results of Operations and Financial Condition.

On February 9, 2011, Integrated Electrical Services, Inc. (the "Company") issued a press release announcing its results of operations for the fiscal 2011 first quarter, a copy of which is furnished with this report as Exhibit 99.1 and is incorporated herein by reference. On February 10, 2011, the Company conducted an earnings conference call and webcast discussing the results of operations for the fiscal 2011 first quarter, which had an accompanying slide presentation. The slide presentation is furnished with this report as Exhibit 99.2 and is incorporated herein by reference.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

#### Exhibit Number Description

- 99.1 Press release dated February 9, 2011
- 99.2 Slide presentation which accompanied the February 10, 2011 earnings conference call and webcast

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### INTEGRATED ELECTRICAL SERVICES, INC.

Date: February 11, 2011

<u>/s/ William L. Fiedler</u> William L. Fiedler

Senior Vice President and General Counsel

### EXHIBIT INDEX

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FOR IMMEDIATE RELEASE

## **NEWS RELEASE**

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Ken Dennard / ksdennard@drg-e.com Karen Roan / kcroan@drg-e.com DRG&E / 713-529-6600

### INTEGRATED ELECTRICAL SERVICES REPORTS FISCAL 2011 FIRST QUARTER RESULTS

HOUSTON — February 9, 2011 — Integrated Electrical Services, Inc. (NASDAQ: IESC) today announced financial results for its fiscal 2011 first quarter ended December 31, 2010.

Revenues for the first quarter of fiscal 2011 were \$113.6 million compared to revenues of \$111.3 million in the fourth quarter of fiscal 2010 and to \$120.2 million for the first quarter of fiscal 2010. Loss from operations in the first quarter of fiscal 2011 was \$3.7 million, which includes an asset impairment charge of \$3.5 million and the gain on sale of assets of \$6.7 million. This compares to a loss from operations of \$10.9 million in the fourth quarter of fiscal 2010 and to income from operations of \$0.0 million in the first quarter of fiscal 2010, which includes restructuring charges of \$0.7 million. Net loss, in the first quarter of fiscal 2011 was \$3.7 million, or \$0.25 loss per share, compared to net loss of \$11.5 million, or \$0.80 loss per share, in the fourth quarter of fiscal 2010 and to net loss of \$0.8 million, or \$0.06 loss per share, including restructuring charges, for the first quarter of fiscal 2010.

Excluding the gain on sale of assets and the asset impairment charge, the adjusted net loss in the first quarter of fiscal 2011 would have been \$6.9 million and the adjusted loss per share would have been \$0.48. A non-GAAP Reconciliation Table of these adjustments is presented in a table below.

Gross profit for the first quarter of fiscal 2011 was \$11.1 million, a gross margin of 9.8 percent. This compares to gross profit of \$7.9 million, a gross margin of 7.1 percent, in the fourth quarter of fiscal 2010 and to gross profit of \$19.9 million, a gross margin of 16.6 percent, in the first quarter of fiscal 2010. The Company's Commercial & Industrial segment's gross profit for the three months ended December 31, 2010 included a charge of \$1.5 million relating to issues associated with the execution of a materially complete project in Nebraska.

Sales, general and administrative ("SG&A") expenses for the first quarter of fiscal 2011 were \$18.0 million compared to \$18.8 million in the fourth quarter of fiscal 2010 and to \$19.3 million in the first quarter of fiscal 2010. The first quarter of fiscal 2011 includes \$0.5 million of severance expense. SG&A expenses as a percentage of revenues were 15.9 percent in the first quarter of fiscal 2011 compared to 16.9 percent in the fourth quarter of fiscal 2010 and to 16.0 percent in the first quarter of fiscal 2010.

Michael J. Caliel, IES President and Chief Executive Officer, stated, "Our first quarter of fiscal 2011 showed signs of stabilization and a change in trajectory in our end markets. In fact, on a sequential basis, our first quarter results reflect improvements in revenues, gross profit, expenses, as well as a significant reduction in our loss. We saw improving volumes in our Commercial & Industrial segment, and backlog in our Residential segment continued to improve each month during the first quarter. Additionally, we were able to leverage our cost structure on an increase in volumes and reduced our SG&A from the fourth quarter.

"As we navigate current market conditions, we continue to assess our portfolio and our operations to ensure we are well positioned to capitalize on opportunities going forward. We remain focused on our strategy of strengthening our core portfolio of electrical and communications businesses that are critical to the future success of the company, while taking steps to significantly reduce our cost base and enhancing our balance sheet," concluded Caliel.

#### BACKLOG

As of December 31, 2010, backlog was approximately \$243 million compared to \$246 million as of September 30, 2010 and

to \$237 million as of December 31, 2009. Backlog represents the dollar amount of revenues the Company expects to realize in the future as a result of performing work on multi-period projects that are under contract regardless of duration. Backlog is not a measure defined by generally accepted accounting principles, and the Company's methodology for determining backlog may not be comparable to the methodology of other companies. The Company does not include single family housing or time and material work in backlog.

#### **DEBT AND LIQUIDITY**

As of December 31, 2010, IES had total liquidity of \$45.7 million. Working capital was \$87.4 million and long-term debt was \$10.4 million. As of February 8, 2011, the Company had total liquidity of \$43.7 million.

#### ADDITIONAL INFORMATION

For further details on the Company's financial results, please refer to the Company's annual report on Form 10-K for the fiscal year ended September 30, 2010 and to the Form 10-Q for the period ended December 31, 2010.

#### **EBITDA RECONCILIATION**

The Company has disclosed in this press release EBITDA (earnings before interest, taxes, depreciation and amortization) which is a non-GAAP financial measure. EBITDA is a measure that is used in determining compliance with the Company's secured credit facility. EBITDA calculations may vary from company to company, so IES' computations may not be comparable to those of other companies. A reconciliation of EBITDA to net income is found in the table below.

#### **CONFERENCE CALL**

Integrated Electrical Services has scheduled a conference call for Thursday, February 10, 2011 at 9:30 a.m. Eastern time. To listen to the call, dial (480) 629-9774 at least 10 minutes before the call begins and ask for the Integrated Electrical Services conference call. A brief slide presentation will accompany the call and can be viewed by accessing the web cast on the Company's web site. A replay of the call will be available approximately two hours after the live broadcast ends and will be accessible until February 17, 2011. To access the replay, dial (303) 590-3030 using a pass code of 4405034#.

Investors, analysts and the general public will also have the opportunity to listen to the conference call over the Internet by visiting <u>www.ies-co.com</u>. To listen to the live call on the web, please visit the Company's web site at least fifteen minutes before the call begins to register, download and install any necessary audio software. For those who cannot listen to the live web cast, an archive will be available shortly after the call.

Integrated Electrical Services, Inc. is a leading national provider of electrical and communications contracting solutions for the commercial, industrial and residential markets. From office buildings to wind farms to housing developments, IES designs, builds and maintains electrical and communications systems for a diverse array of customers, projects and locations. For more information about IES, please visit <u>www.ies-co.com</u>.

Certain statements in this release, including statements regarding the restructuring plan and total estimated charges and cost reductions associated with this plan, are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, all of which are based upon various estimates and assumptions that the Company believes to be reasonable as of the date hereof. These statements involve risks and uncertainties that could cause the Company's actual future outcomes to differ materially from those set forth in such statements. Such risks and uncertainties include, but are not limited to, the inherent uncertainties relating to estimating future operating results and the Company's ability to generate sales and operating income; potential defaults under credit facility and term loan; cross defaults under surety agreements; potential depression of stock price triggered by the poten tial sale of controlling interest or the entire company as a result of controlling stockholder's decision to pursue a disposition of its interest in the company; fluctuations in operating results because of downturns in levels of construction; delayed project start dates and project cancellations resulting from adverse credit and capital market conditions that affect the cost and availability of construction financing; delayed payments resulting from financial and credit difficulties affecting customers and owners; inability to collect moneys owed because of the depressed value of projects and the ineffectiveness of liens; inaccurate estimates used in entering into contracts; inaccuracies in estimating revenue and percentage of completion on projects; the high level of competition in the construction industry, both from third parties and former employees; weather related delays; accidents resulting from the physical hazards associated with the Company's work; dif ficulty in reducing SG&A to match low ered revenues; loss of key personnel; litigation risks and uncertainties; difficulties incorporating new accounting, control and operating procedures and centralization of back office functions; and failure to recognize revenue from work that is vet to be performed on uncompleted contracts and/or from work that has been contracted but not started due to changes in contractual commitments.

You should understand that the foregoing, as well as other risk factors discussed in this document and in the Company's annual report on Form 10-K for the year ended September 30, 2010, could cause future outcomes to differ materially from those expressed in such forward-looking statements. The Company undertakes no obligation to publicly update or revise information concerning its restructuring efforts, borrowing availability, or cash position or any forward-looking statements to reflect events or circumstances that may arise after the date of this release.

Forward-looking statements are provided in this press release pursuant to the safe harbor established under the private Securities Litigation Reform Act of 1995 and should be evaluated in the context of the estimates, assumptions, uncertainties, and risks described herein.

General information about Integrated Electrical Services, Inc. can be found at <u>http://www.ies-co.com</u> under "Investor Relations." The Company's annual report on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K, as well as any amendments to those reports, are available free of charge through the Company's website as soon as reasonably practicable after they are filed with, or furnished to, the SEC.

#### INTEGRATED ELECTRICAL SERVICES INC., AND SUBSIDIARIES (DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

	Three Mon December	31,2010	Three Months Ended September 30, 2010 (Unaudited)		Three Months Ended December 31, 2009 (Unaudited)	
	(Unau	altea)	(Unat	laitea)	(Unau	allea)
	\$		\$		\$	
Revenues		113.6		111.3		120.2
Cost of services		102.5		103.4		100.3
Gross profit		11.1		7.9		19.9
Selling, general and administrative						
expenses		18.0		18.8		19.3
(Gain) loss on asset sales		(6.7)		-		(0.1)
Asset Impairment		3.5		-		-
Restructuring charges				- (10.0)		0.7
Income from operations		(3.7)		(10.9)		0.0
Interest and other expense, net		0.5		0.6		0.9
Income (loss) from operations before						
income taxes		(4.2)		(11.5)		(0.9)
Provision (benefit) for income taxes		(0.5)				(0.1)
Net income (loss)		(3.7)		(11.5)		(0.8)
Loss per share:						
•	\$					
Basic		(0.25)		\$ (0.80)		\$ (0.06)
	\$					
Diluted		(0.25)		\$ (0.80)		\$ (0.06)
Shares used in the computation of loss per share:						
Basic		14,447		14,426		14,396
Diluted		14,447		14,426		14,396

#### INTEGRATED ELECTRICAL SERVICES INC., AND SUBSIDIARIES EBITDA (DOLLARS IN MILLIONS)

	En Decem	Months ded iber 31, )10	E1 Septer	Months nded nber 30, 010	En Decen	Months ded ber 31, )09
Continuing Operations:						
	\$		\$		\$	
Net Income (Loss) *		(3.7)		(11.5)		(0.8)
Interest Expense, net		0.5		0.6		0.9
Provision (Benefit) for Income						
Taxes		(0.5)		-		(0.1)
Depreciation and Amortization		1.1		1.3		1.4
	\$		\$		\$	
EBITDA from Continuing Operations		(2.6)		(9.6)		1.4

\* Includes restructuring and significant charges 7096

# RESTRUCTURING AND SIGNIFICANT CHARGES (DOLLARS IN THOUSANDS)

Three Months Ended	Three Months Ended	Three Months Ended
December 31, 2010	September 30, 2010	December 31, 2009
(Unaudited)	(Unaudited)	(Unaudited)

Restructuring costs Severance	\$ 0.5	\$ -	\$ 0.7
Total charges, pre-tax	\$ 0.5	\$ 	\$ 0.7
Effective Tax Rate	14%	-0.2%	36%
Total charges, net of tax	 0	0	0

#### INTEGRATED ELECTRICAL SERVICES INC., AND SUBSIDIARIES OPERATING SEGMENTS - CURRENT QUARTER AND PRIOR QUARTER RESULTS (DOLLARS IN MILLIONS)

			Three	Months l	Ended E	) ecember	· 31, 20	10		
						1ercial &				
	Commu	nications	Resid	lential	Indu	strial	Corp	orate	To	otal
	(Unau	dited)	(Unau	udited)	(Unau	idited)	(Unau	udited)	(Unau	udited)
	\$		\$		\$				\$	
Revenues		19.9		26.0		67.7		\$ -		113.6
Cost of services		16.7		21.4		64.4		-		102.5
Gross profit		3.2		4.6		3.3		-		11.1
Selling, general and administrative expenses *		2.3		4.8		7.6		3.3		18.0
(Gain) loss on asset sales		-		-		(6.8)		0.1		(6.7)
Asset Impairment		-		-		-		3.5		3.5
Income (loss) from operations		0.9		(0.2)		2.5		(6.9)		(3.7)
Other data:										
	\$		\$		\$		\$		\$	
Depreciation & amortization expense		-		0.1		0.2		0.8		1.1
	\$				\$		\$		\$	
Capital expenditures		-		\$ -		0.2		0.2		0.4
Total assets	\$	20.5	\$	27.7	\$	82.4	\$	56.7	\$	187.3

			Three	Months	Ended S	Septemb	er 30, 20	10		
	Commun	iantions	Dosid	ential	ć	iercial & strial	Corn	orate	Та	tal
	(Unau			idited)		idited)		dited)	_	idited)
	\$		\$		\$				\$	
Revenues		22.1		27.4		61.8	\$	-		111.3
Cost of services		18.8		23.3		61.3		-		103.4
Gross profit		3.3		4.1		0.5		-		7.9
Selling, general and administrative expenses *		2.5		5.1		8.6		2.6		18.8
(Gain) loss on asset sales		-		-		-		-		-
Restructuring charges		-		-		-		-		-
Income (loss) from operations		0.8		(1.0)		(8.1)		(2.6)		(10.9)
Other data:			¢		¢		¢		¢	
		¢	\$	0.2	\$	0.2	\$	0.0	\$	1.2
Depreciation & amortization expense	\$	\$ -	\$	0.2	\$	0.3	\$	0.8	¢	1.3
	Э	0.1	Э	0.1	\$	0.1	Э	0.2	\$	0.5
Capital expenditures	¢	0.1	¢	0.1	¢	0.1	¢	0.2	¢	0.5
Total assets	\$	28.1	\$	27.2	\$	84.3	\$	65.5	\$	205.1

Three Months Ended December 31, 2009							
Commercial							
		&					
Communications Residential Industrial Corporate Total							

	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	\$	\$	\$		\$
Revenues	18.7	28.9	72.6	\$-	120.2
Cost of services	15.3	22.1	62.9	-	100.3
Gross profit	3.4	6.8	9.7	-	19.9
Selling, general and administrative					
expenses *	1.9	6.0	8.0	3.4	19.3
(Gain) loss on asset sales	-	-	(0.1)	-	(0.1)
Restructuring charges	-	-	0.7	-	0.7
Income (loss) from operations	1.5	0.8	1.1	(3.4)	(0.0)
Other data:					
		\$	\$		
Depreciation & amortization expense	\$ -	0.2	0.3	\$ 0.9	\$ 1.4
Capital expenditures	\$ -	\$ -	\$ -	\$ 0.1	\$ 0.1
	\$	\$	\$		\$
Total assets	19.2	32.8	98.9	\$ 95.4	246.3

\*We allocate certain corporate selling, general and administrative costs across our segments to more accurately reflect the costs associated with operating each segment.

#### INTEGRATED ELECTRICAL SERVICES INC., AND SUBSIDIARIES (DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

Selected Balance Sheet Data:	December 31, 2010	September 30, 2010
	\$	\$
Cash and Cash Equivalents Working Capital (including cash and cash	26.9	32.9
equivalents)	87.4	83.3
Goodwill	4.0	4.0
Total Assets	187.3	205.1
Total Debt	11.0	11.3
Total Stockholders' Equity	98.1	101.6

#### Selected Cash Flow Data:

	En Decem	Months aded aber 31, 010	ee Months Ended tember 30, 2010		Ionths Ended ber 31, 2009
	\$	(15.1)	\$ 2.2	¢	
Cash provided (used) in operating activities		(15.1)	3.2	\$	(8.3)
Cash provided (used) in investing activities		9.4	(0.3)		-
Cash provided (used) in financing activities		(0.3)	(0.7)		(0.1)

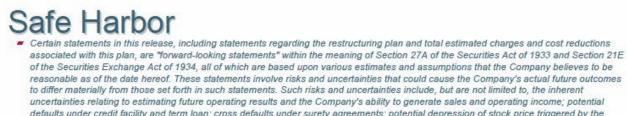
#### INTEGRATED ELECTRICAL SERVICES INC., AND SUBSIDIARIES NON-GAAP RECONCILIATION (DOLLARS IN MILLIONS)

	onths Ended er 31, 2010
Net Loss Gain on asset sale Asset impairment	\$ (3.7) (6.7) 3.5
Adjusted Net Loss	\$ (6.9)
Adjusted Net Loss per share (diluted)	\$ (0.48)

Shares used in the computation of diluted loss per share:

14,447,357





reasonable as of the date hereof. These statements involve risks and uncertainties that could cause the Company's actual future outcomes to differ materially from those set forth in such statements. Such risks and uncertainties include, but are not limited to, the inherent uncertainties relating to estimating future operating results and the Company's ability to generate sales and operating income; potential defaults under credit facility and term loan; cross defaults under surety agreements; potential depression of stock price triggered by the potential sale of controlling interest or the entire company as a result of controlling stockholder's decision to pursue a disposition of its interest in the company; fluctuations in operating results because of downturns in levels of construction; delayed project start dates and project cancellations resulting from financial and credit difficulties affecting customers and owners; inability to collect moneys owed because of the depressed value of projects and the ineffectiveness of liens; inaccurate estimates used in entering into contracts; inaccuracies in estimating revenue and percentage of completion on projects; the high level of competition in the construction industry, both from third parties and former employees; weather related delays; accidents resulting from the physical hazards associated with the Company's work; difficulty in reducing SG&A to match lowered revenues; loss of key personnel; litigation risks and uncertainties; difficulties incorporating new accounting, control and operating procedures and centralization of back office functions; and failure to recognize revenue from work that is yet to be performed on uncompleted contracts and/or from work that has been contracted but not started due to changes in contractual commitments.

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# Financial Highlights - IES Consolidated

(\$ Thousands)

		Months Ended mber 31, 2010		Months Ended mber 30, 2010		Months Ended mber 31, 2009
Revenues	s	113,649	s	111,361	\$	120,248
Cost of services	77 <u></u>	102,477	17	103,465	8 <u>7 </u>	100,316
Gross Profit		11,172		7,896		19,932
		9.8%		7.1%		16.6%
SG&A		18,021		18,845		19,267
		15.9%		16.9%		16.0%
Gain on sale of assets		(6,729)				(65)
Asset impairment		3,551		-		-
Restructuring and other	8	-	s. <del></del>	(9)		698
Operating Income (loss)		(3,671)		(10,940)		32
		-3.2%		-9.8%		0.0%
Net loss	\$	(3,652)	\$	(11,555)	\$	(805)
Diluted Earnings per share	s	(0.25)	s	(0.80)	\$	(0.06)
Diluted Earnings per share	2	(0.25)	2	(0.80)	2	



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# Communications

(\$ Thousands)

	Three Months Ended December 31, 2010		Three Months Ended September 30, 2010		Three Months Ended December 31, 2009	
Revenues	s	19,921	\$	22,165	\$	18,652
Gross profit		3,211		3,305		3,357
%		16.1%		14.9%		18.0%
Selling, general and administrative		2,320		2,517		1,886
%		11.6%		11.4%		10.1%
Gain on sale of assets		-		-		-
Asset impairment		-		-		-
Restructuring charges, other		-		8		16
Operating income		891		780		1,455
%		4.5%		3.5%		7.8%



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# Residential

(\$ Thousands)

	Three Months Ended December 31, 2010		Three Months Ended September 30, 2010		Three Months Ended December 31, 2009	
Revenues	\$	26,045	\$	27,463	s	28,992
Gross profit		4,585		4,101		6,844
%		17.6%		14.9%		23.6%
Selling, general and administrative		4,779		5,050		6,023
%		18.3%		18.4%		20.89
Gain on sale of assets		(22)		-		(2
Asset impairment		-		20 <del>0</del> 3		- `
Restructuring charge				(26)		5
Operating income (loss)		(172)		(923)		823
%		-0.7%		-3.4%		2.89



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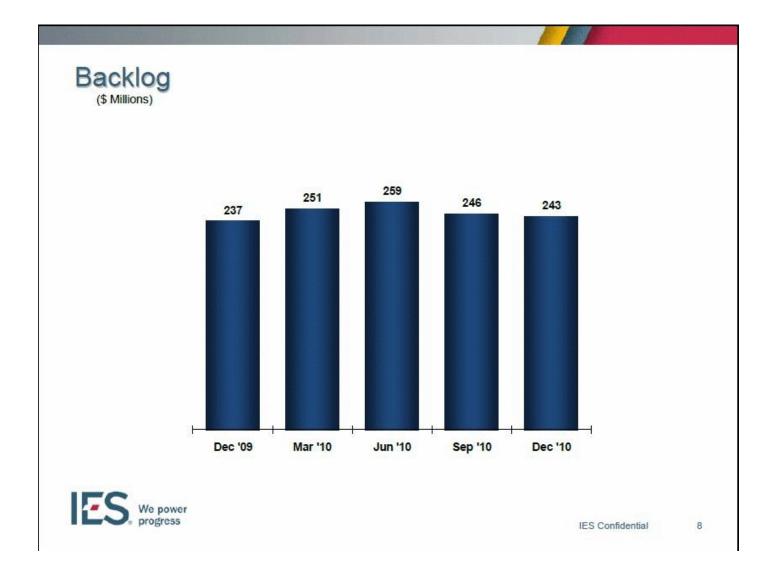
# **Commercial & Industrial**

### (\$ Thousands)

	Three Months Ended December 31, 2010		Three Months Ended September 30, 2010		Three Months Ended December 31, 2009	
Revenues	s	67,683	\$	61,733	\$	72,604
Gross profit		3,376		490		9,731
%		5.0%		0.8%		13.4%
Selling, general and administrative		7,572		8.548		7,957
%		11.2%		13.8%		11.0%
Gain on sale of assets		(6,805)		-		(63)
Asset impairment		-				1
Restructuring charges, other		(1 <del>7</del> 1)		109		700
Operating income (loss)		2,609		(8,167)		1,137
%		3.9%		-13.2%		1.6%



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# **Balance Sheets and Other Highlights**

(\$ Thousands)

	Decer	September 30, 2010		
Cash	\$	26,946	\$	32,924
Current Assets		158,920		168,956
Current Liabilities		71,540		85,716
Working Capital		87,380		83,240
Total Debt		11,014		11,256
Total Equity		98,123		101,581
Backlog		242,601		245,505
Liquidity		45,660		45,612



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# Summary

- Continue to deliver exceptional safety performance
- Disciplined approach to growing orders and backlog
- Strengthening core portfolio of electrical and communications businesses
- Aggressive cost management actions to flex in line with expected volumes



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